NM Highlands University Golf Course (2019; 2024)

Kim Murphy and Harry Relkin, through Sage Land Solutions, were hired in 2024 to study the development feasibility of the vacant land surrounding the Gene Torres Golf Course based on an earlier preliminary assessment prepared by Murphy in 2019. The project resulted in the following deliverables:

- Summary of historical land transaction, survey and plat documents
- Real estate market assessment
- Conceptual land use plan
- Utility and water availability plan
- Major Infrastructure plan
- Economic feasibility study
- Public finance plan
- Recommendations for implementation

The project included engagement with the New Mexico Highlands administrators, local business community and the City of Las Vegas. Recommendations included:

- Creation of University Research Park and ED Corporation (since created- HLDC)
- Obtain commitment from the City to provide water and sewer service
- Negotiate Memorandum of Understanding (MOU) with the City to create public finance mechanisms for project infrastructure
- Pursue public-private partnership with master developer